

Alpiq with strong European business

ALPIQ

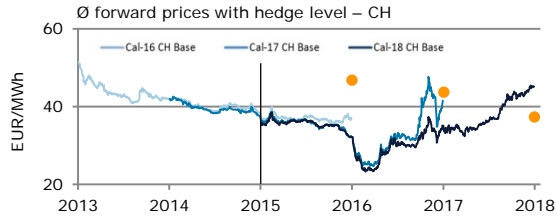
Interim results 2018

Olten, 27 August 2018



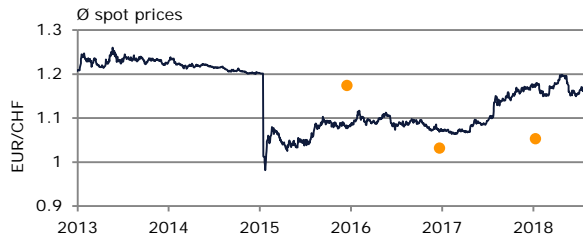
-
1. Economic environment
 2. Alpiq with strong European business
 3. Financial results
 4. Focus on core business
 5. Outlook
 6. Questions and answers

Hedges from previous years with a time-delayed effect



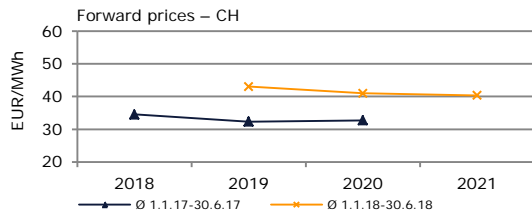
Wholesale price effect leads to lower result in H1 2018 with a time delay

Ø hedging rate	2016:	EUR 47/MWh
	2017:	EUR 44/MWh
	H1 2018:	EUR 38/MWh



Currency effects: marginal impact compared to the previous year

Ø hedging rate	2016:	CHF 1.19/EUR
	2017:	CHF 1.04/EUR
	H1 2018:	CHF 1.06/EUR



Forward prices in H1 2018 recovered

Forward prices from 2019 to 2021
 (Ø 1 Jan - 30 Jun 2018)
 EUR 37/MWh (CAL Base DE)
 EUR 42/MWh (CAL Base CH)

H1 2017

Forward prices from 2018 to 2020
 (Ø 1 Jan - 30 Jun 2017)
 EUR 29/MWh (CAL Base DE)
 EUR 33/MWh (CAL Base CH)

Alpiq hedges energy and currency in advance on a rolling two- to three-year basis on average



EBITDA from continuing operations before exceptional items: CHF 93 million

- Strong European and trading business: CHF 130 million
- Unprofitable Swiss electricity production: CHF -37 million



Solid balance sheet

- Equity ratio: 38.8%
- Liquidity: CHF 1.1 billion

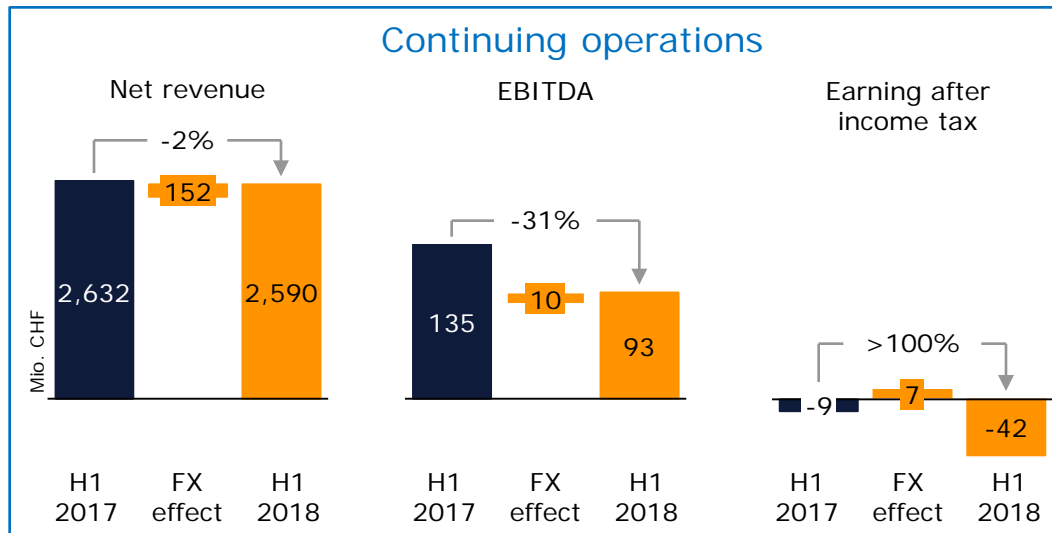


Successful spin-off of the industrial business

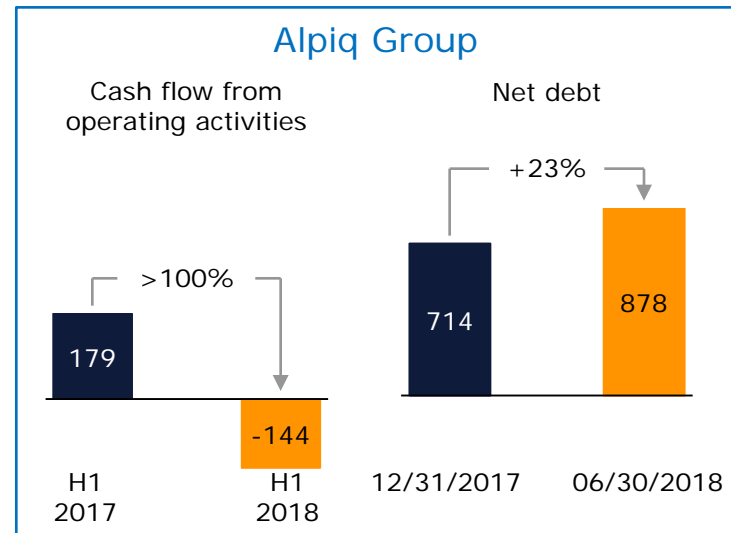
- Added value for the Alpiq Group
- Gross cash inflow of CHF 0.8 billion¹

H1 2018 Key Financial Figures

Continuing operations



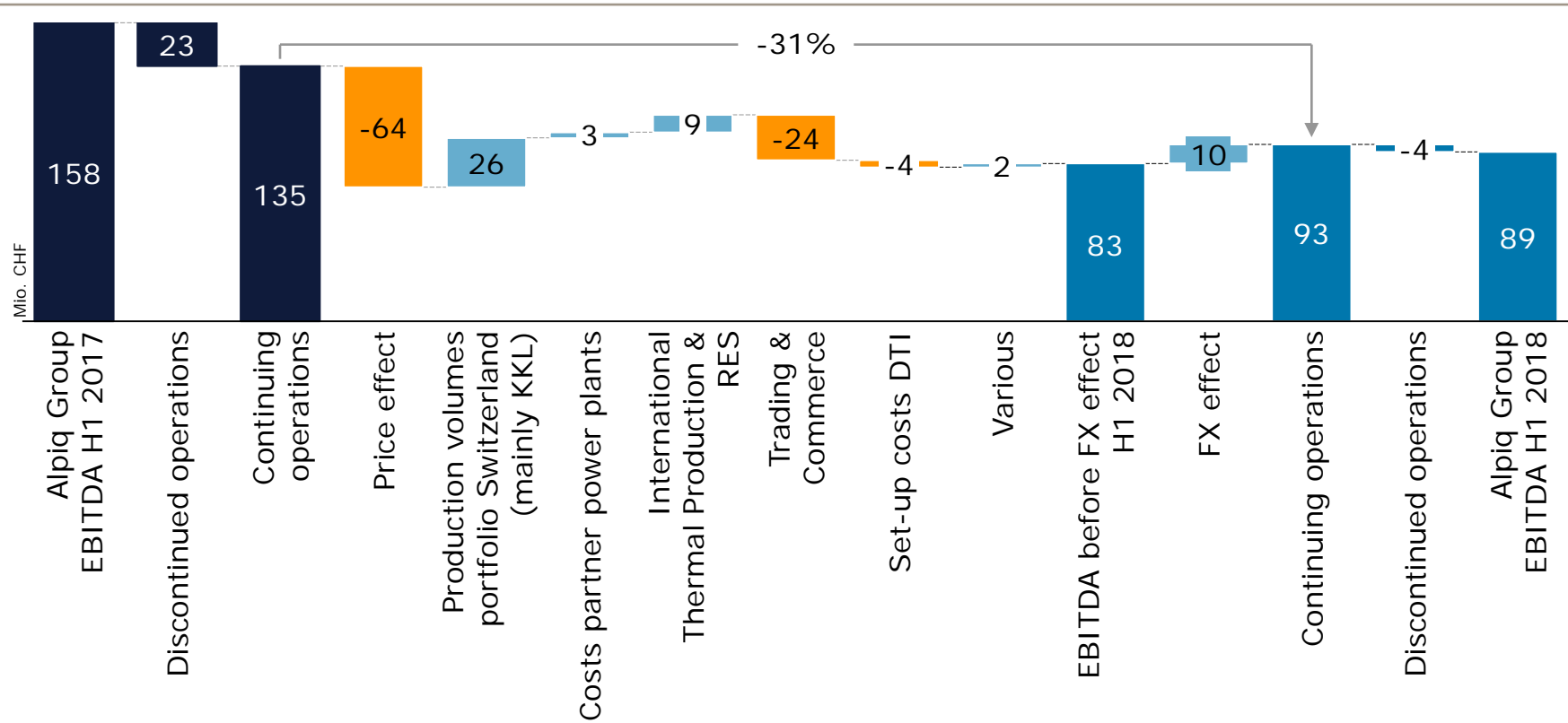
Alpiq Group

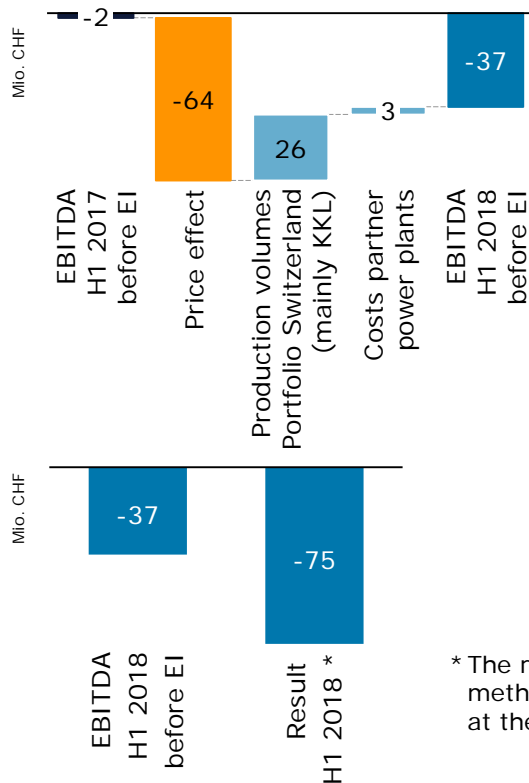


Results of operations before exceptional items (EI)

- At CHF 93 million, EBITDA from continuing operations below the previous year, as announced
- Transaction of the industrial business successfully concluded as of the end of July. Cash inflow not yet reflected in the key financial figures as of the end of June

Development of EBITDA before exceptional items



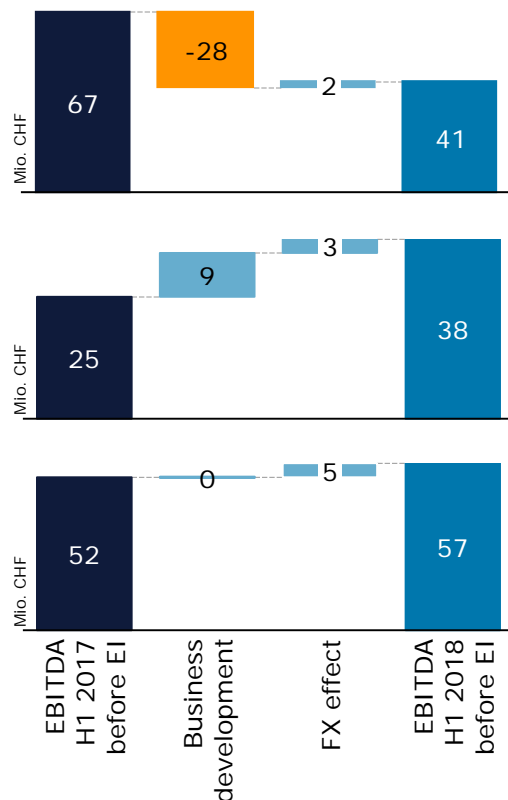


Generation Switzerland

- Despite higher production volumes, the higher availability of the Leibstadt nuclear power plant (the unscheduled extension of maintenance work at the Leibstadt nuclear power plant in the previous year) and systematic cost management, the result is down on the previous year
- Low wholesale prices are having a delayed impact on Swiss electricity production compared to the previous year
- After consistently applying full-cost accounting, the total loss of the Generation Switzerland business division amounts to around CHF -75 million in the first half of 2018

* The results of the fully consolidated partner power plants and those accounted for using the equity method contain hedges, O&M, depreciation and amortisation, taxes and duties and cost of capital, either at the partner power plant or directly at Alpiq.

Development of EBITDA by business division (II)



Digital & Commerce

- Energy trading is down on the previous year; the French market in particular was unable to repeat the strong previous-year result
- New digitalisation solutions implemented, in particular in the areas of electro-mobility and flexibility marketing in energy trading

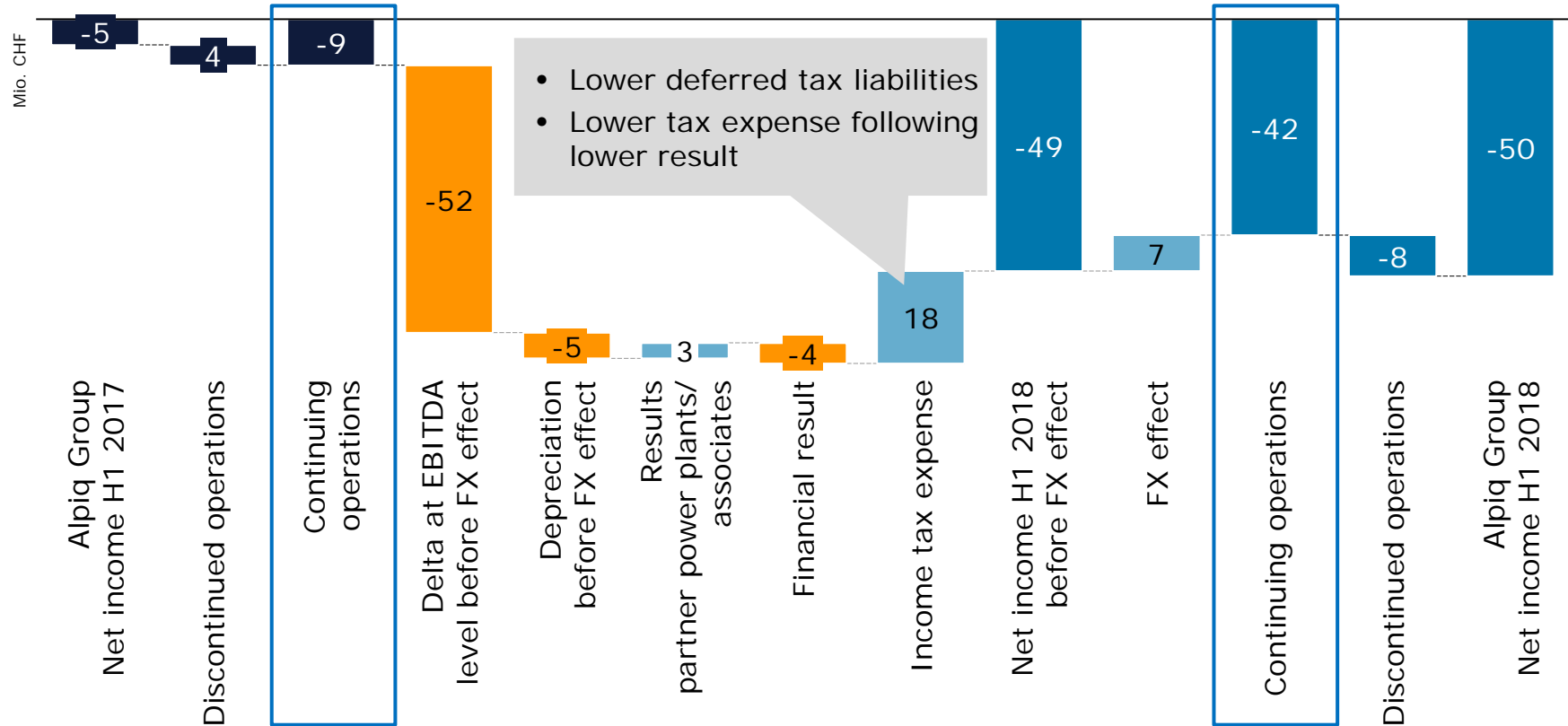
Renewable Energy Sources

- Production volumes and prices at the wind farms in Italy significantly above the previous-year level

Power & Heat: Owner + Operator

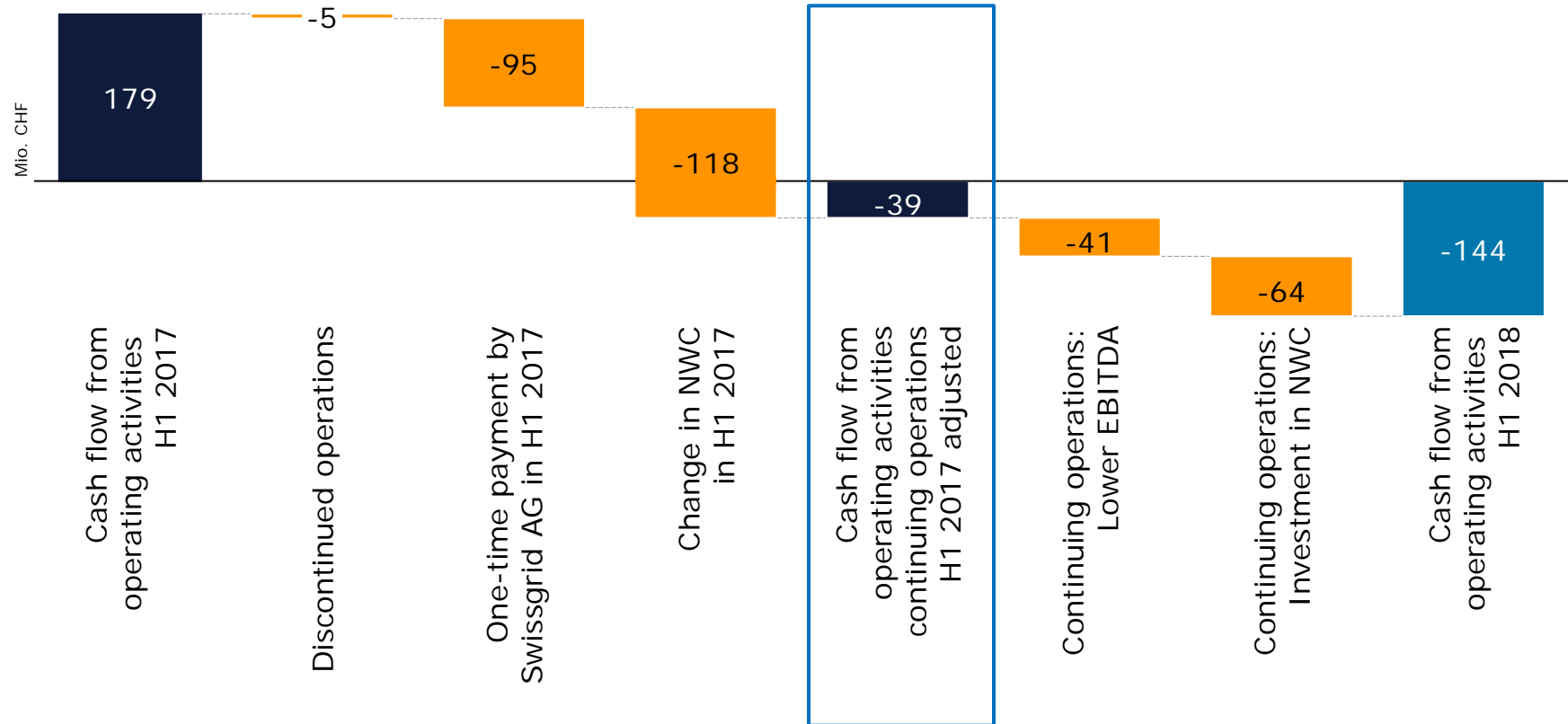
- Steady earnings from international production

Development of net income before EI

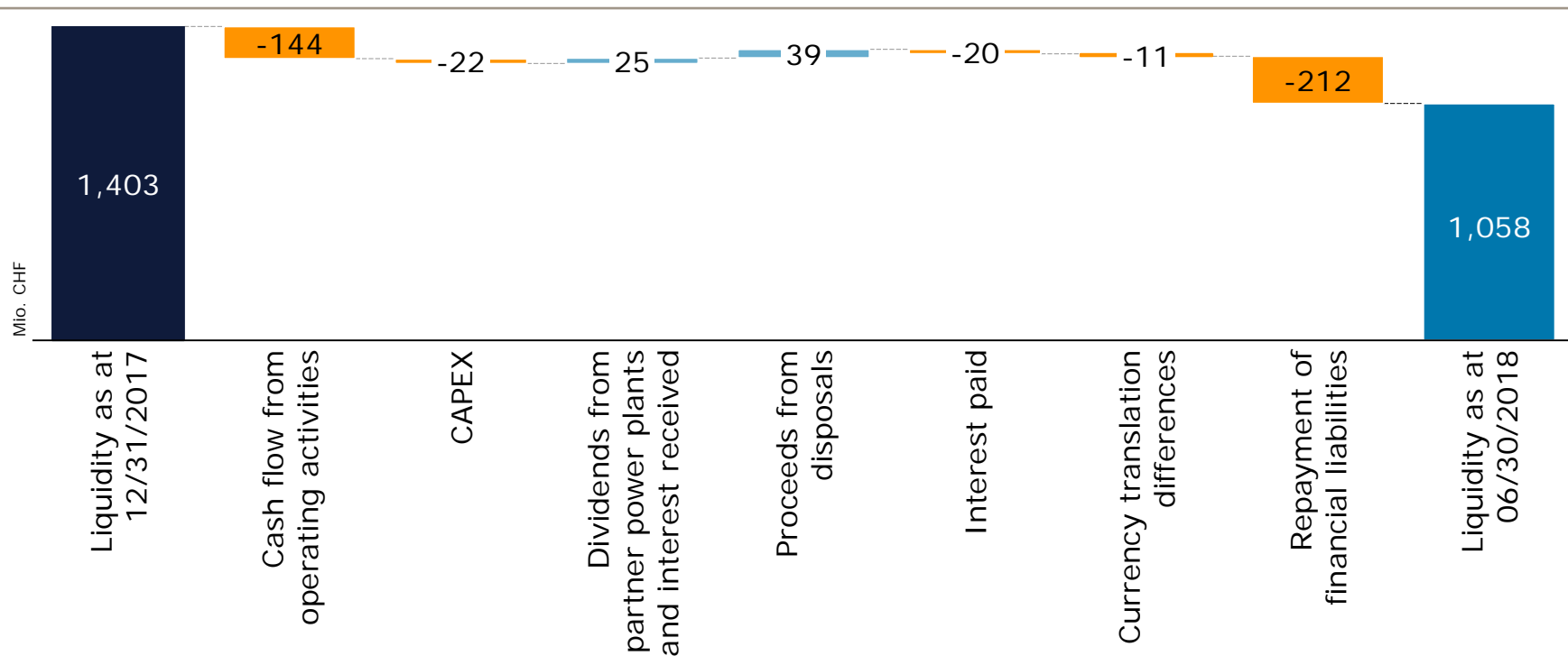


Change in cash flow from operating activities

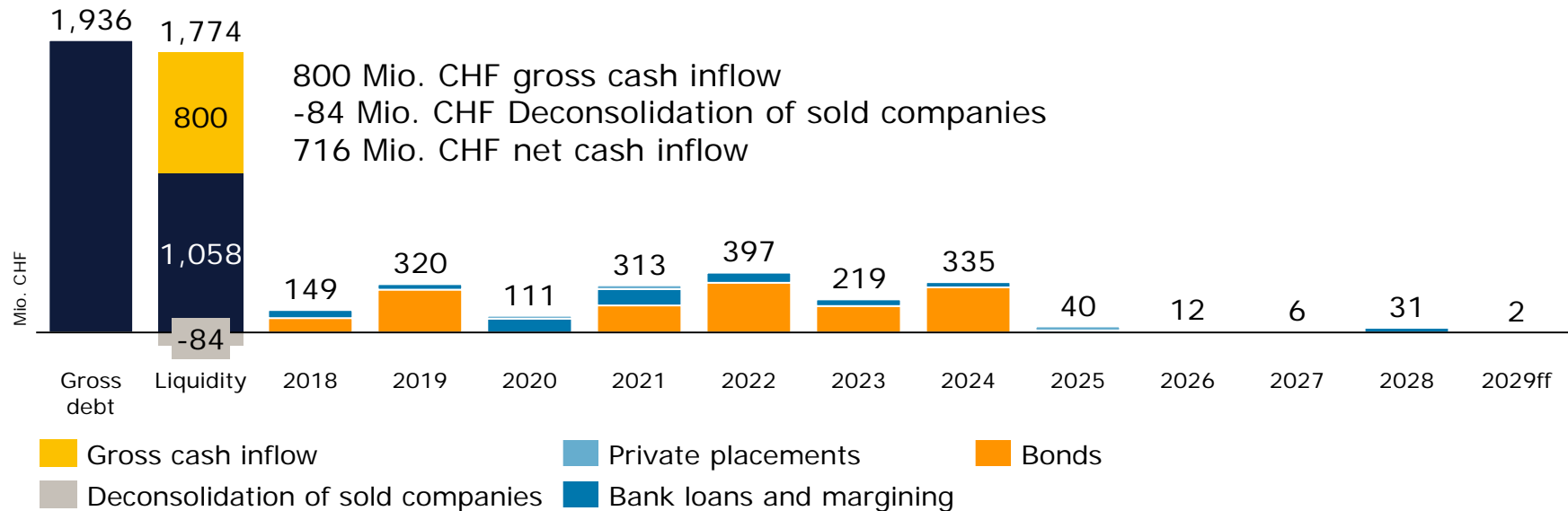
Alpiq Group; H1 2018 compared to H1 2017



Cash flow Alpiq Group

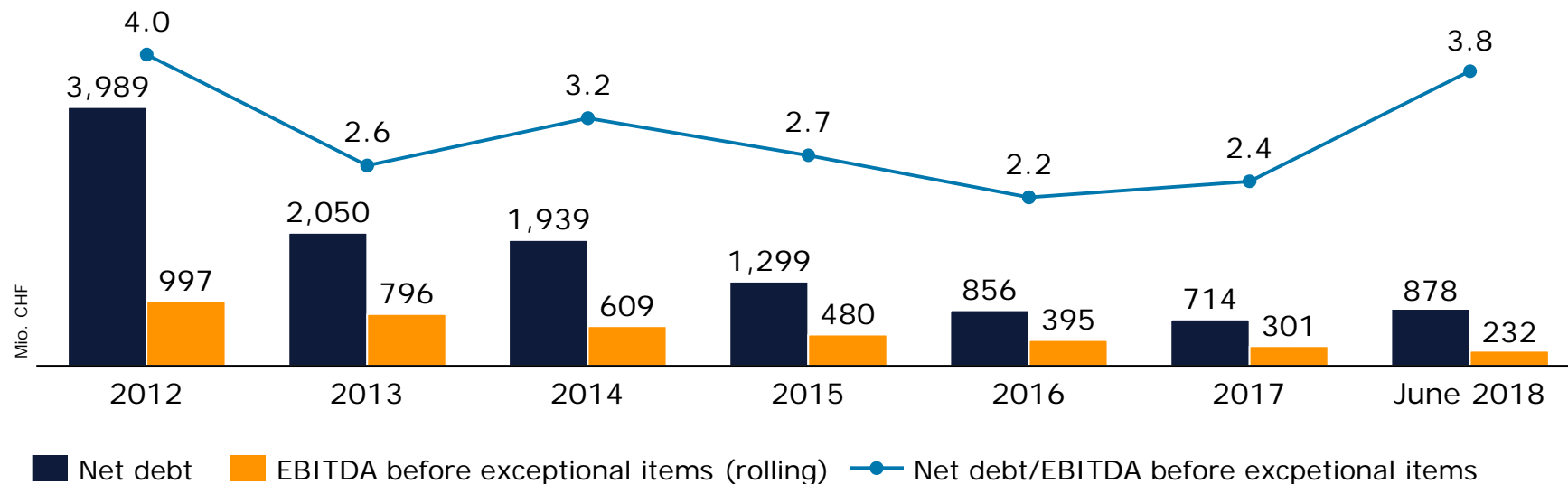


Development of debt situation following completion of the transaction

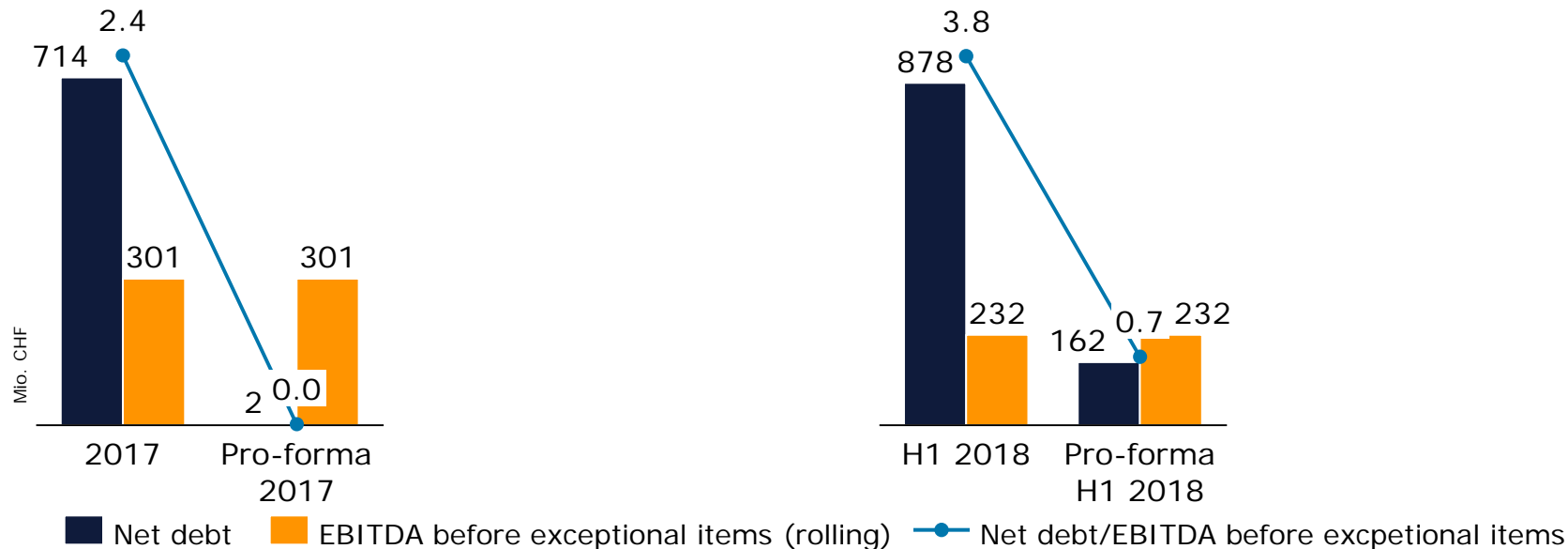


- Net cash inflow from the sale of the InTec Group and the Kraftanlagen Group
- Maturities are counterbalanced by a sound liquidity base
- Maturity profile staggered over long term without significant spikes
- Further systematic reduction of gross debt

Breakdown of financial liabilities (I)



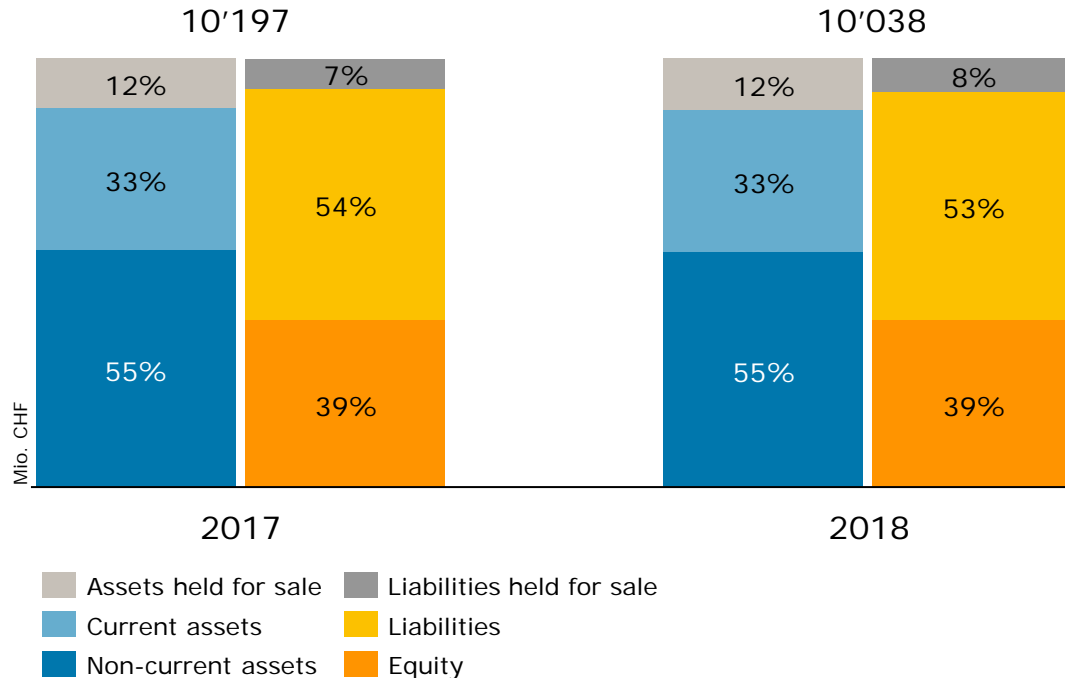
Breakdown of financial liabilities (II)



- Pro-forma net debt/EBITDA following completion of the transaction of the industrial business significantly reduced to 0.7

Balance sheet remains stable

Alpiq with sound liquidity and stable equity



- Sound **liquidity**:
 - Before transaction: CHF 1.1 billion
 - After transaction pro-forma: CHF 1.8 billion
- Stable **equity**: CHF 3.9 billion
- **Equity ratio**:
 - Before transaction: 38.8%
 - After transaction pro-forma: around 44%

Focus on core business

- **Spin-off of the industrial business** successfully concluded

Portfolio adjustment

→ Substantial net cash inflow

Swiss electricity production unprofitable

- **Lower results** in Swiss portfolio

Price effect

→ Low wholesale prices are having a time-delayed impact on Swiss electricity production compared to the previous year

Strong European and trading business

- Significant contributions from **RES** and **thermal production**
- Strong contributions from **international energy trading, large-customer and retail business**

Price and volume effect

→ Significantly positive EBITDA contributions



- Low wholesale prices will continue to put Swiss production under pressure with a time delay
- International energy business will make positive contributions to support Swiss production
- Stable balance sheet after transaction



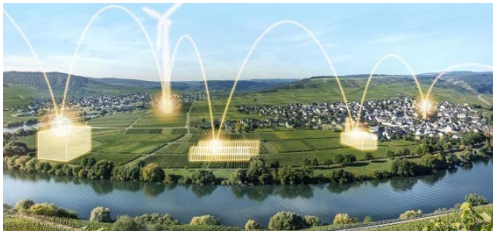
European player with Swiss roots

- Present in 30 countries across Europe
- Streamlined with 1,550 employees
- Efficiently and competitively positioned



Substantial increase in liquidity

- Deficit of Swiss electricity production covered
- Gross debt positions optimised
- Selective investments in growth areas



Focused core business

- Focused profile after spin-off
- Organic growth
- Growth areas of electro-mobility and digitalisation

Alpiq focuses on the core business



Entering the World of Electric Mobility with Juicar.

Motorists take off with our subscription-based bundles combining “juice” and car.

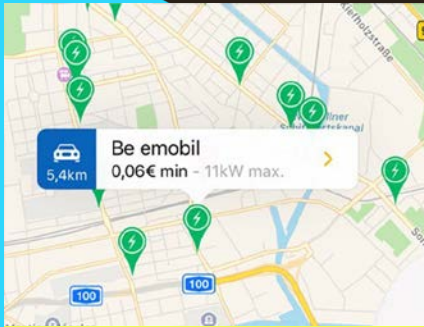
Everything included for a fixed price. Own nothing and cancel anytime. Register at www.juicar.com.

juicar



Electric Vehicle

BMW i3 or Nissan Leaf I/II including insurance, maintenance etc.



Public Charging App

Access to more than 70,000 charging points across Europe



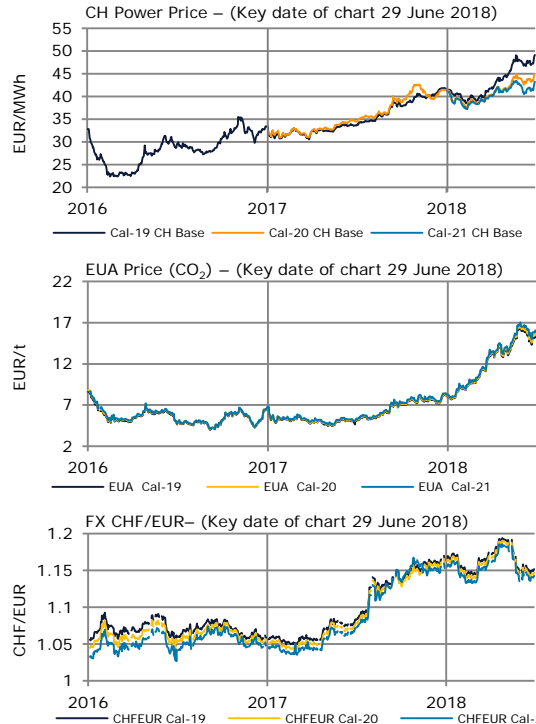
Smart Home Charger

Competitive and fixed-price installation service included



Green Electricity

Flat rate for vehicle charging, and green household tariff



Wholesale prices

- doubled since 2016
- increased by a third in 2018

CO₂ prices

- quadrupled since 2016
- doubled in 2018

CHF/EUR rate

- positive currency effect

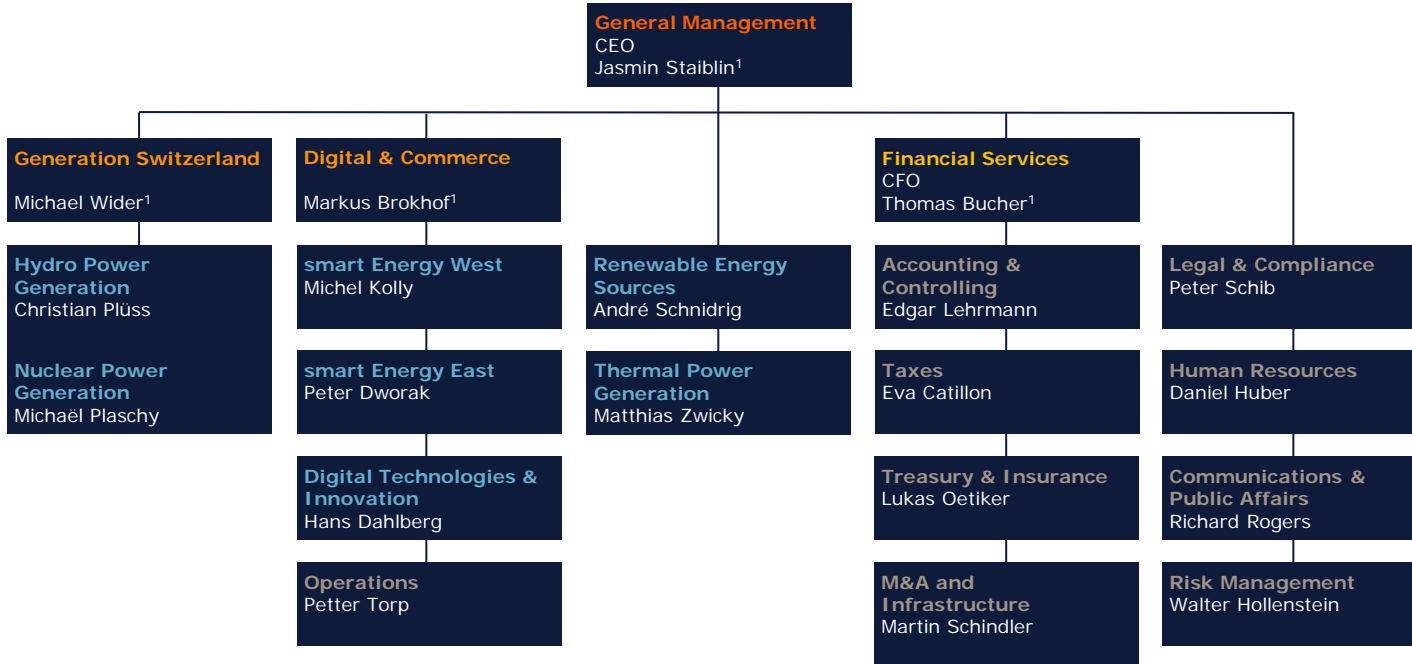
Rising wholesale prices are having a time-delayed positive effect on result

You ask. We answer.

ALPIQ



Organisation as at 1 August 2018



- General Management
- Business Division
- Business Unit
- Functional Division
- Functional Unit
- 1) Member of the Executive Board

4 March 2019

Full-year results 2018
Annual Media and Financial Analyst Conference

14 May 2019

Annual General Meeting of Alpiq Holding Ltd. in Olten

26 August 2019

Interim results 2019
Media Breakfast and Analyst Conference Call

This communication contains, among other things, forward-looking statements and information. Such statements include, but are not limited to, statements regarding management objectives, business profit trends, profit margins, costs, returns on equity, risk management or the competitive environment, all of which are inherently speculative in nature. Terms such as "*anticipate*," "*assume*," "*aim*," "*goals*," "*projects*," "*intend*," "*plan*," "*believe*," "*try*," "*estimate*," and variations of such terms, and similar expressions have the purpose of clarifying forward-looking statements. These statements are based on our current estimates and assumptions, and are therefore to some extent subject to risks and uncertainties. Therefore, Alpiq's actual results may differ materially from, and substantially contradict, forward-looking statements made expressly or implicitly. Factors contributing to or likely to cause such divergent outcomes include, but are not limited to, the general economic situation, competition with other companies, the effects and risks of new technologies, the Company's ongoing capital needs, financing costs, delays in integrating mergers or acquisitions, changes in operating expenses, currency fluctuations, changes in the regulatory environment on the domestic and foreign energy markets, oil price and margin fluctuations for Alpiq products, attracting and retaining qualified employees, political risks in countries where the Company operates, changes in applicable law, the realisation of synergies and other factors mentioned in this communication.

Should one or more of these risks, uncertainties or other factors materialise, or should any of the underlying assumptions or expectations prove incorrect, the results may differ materially from those stated. In light of these risks, uncertainties or other factors, the reader should not rely on such forward-looking statements. The Company does not assume any obligation beyond those arising out of law to update or revise such forward-looking statements, or to adapt them to future events or developments. The Company points out that past results are not meaningful in terms of future results. It should also be noted that interim results are not necessarily indicative of the year-end results.

This communication is neither an offer nor an invitation to sell or buy securities.